

Laura Raymond & Associates Consulting

Extending Your Non-Profit Team

4401 SE 29th Avenue
Portland, Oregon 97202

E-mail: laura@lauraraymondconsulting.com
Cell Phone: (503) 975-3357

CONSULTING FEES:

Initial 30-60 minute consultation is free.

Rates are on a sliding fee scale, according to your organization's budget size.

In most cases, rates are \$120/hour for organizations with annual budgets over \$1 million, \$95/hour for organizations with annual budgets between \$500,000 and \$1 million, and \$75/hour for non-profits with annual budgets under \$500,000. Longer-term assignments can be negotiated as weekly or monthly flat rates.

Time/cost estimate and draft scope of work for your approval provided after the initial consultation.

TYPICAL HOURS CHARGED FOR GRANT WRITING:

- *Orientation:* Getting to know your organization and program; gathering materials and information: 1-4 hours. (Generally less time for established clients.)
- *Simple Grants:* Existing programs/using your previous applications as a template: 4-8 hours.
- *Medium Complexity Grants:* New, straightforward programs or expansion/refinement of existing programs: 8-16 hours.
- *Complex Grants:* New, more complex programs: 16-24 hours.
- *Highly Complex Grants:* New, complex programs and/or complicated application processes (government grants, etc.): 24-40 hours.

Please note: Hours will vary by project, funder, and availability of existing templates/supplemental materials. Estimates include gathering and incorporating your organization's feedback on an initial draft and a final draft. Postage/delivery and multiple photo copies are extra.

OTHER PROJECTS:

- *Orientation:* Getting to know your organization and program/project; gathering materials and information: 1-4 hours. (Generally less time for established clients.)
- Scope of work/hours determined after initial consultation, with the goal of producing excellent work for you at the lowest possible cost.

Thank you for your business!